

"I know Derek wanted each of us to come away with at least one takeaway, and I believe you far exceeded that. I really appreciated his presentation style and real-world examples, which made the content resonate."

# Steven Engelhart Senior Vice President, Fifth Third Bank

"Derek did a great job at our networking event. He had a very thorough understanding of our culture and provided our team with practical, real-life examples for successful goal setting and networking. It was evident that he believes in the material presented, which gave him the ability to connect on a personal level with the team. Derek is highly engaging, and every point made during the presentation connected in a positive way with our participants. I would highly recommend Derek."

## John Thompson Business Development Manager, Belle Tire

"Derek and his team did a fantastic job! Our teams benefitted from attending his program. He provided our group practical examples that illustrated how all of us can become more skilled networkers, and we look forward to implementing many of his strategies and tactics on a regular basis. We highly recommend Derek as a networking expert, training leader and public speaker."

## Jared Kozinn

# Former Executive Director of Business Development & Premium Partnerships, Detroit Lions & Ford Field

"Thank you for bringing enthusiasm and expertise to the Small Business Association of Michigan's Leadership Council. Derek's keynote was of great benefit to a dynamic group of business leaders from across the state. We received very positive feedback from attendees who found his session informative and useful. I noticed that they were highly engaged and attentive, and I expect that these business owners will take what they learned and put it into practice as they continue to build their businesses. I look forward to working more closely with Derek in the future and would highly recommend other organizations do the same."

## Brian Calley

# Former Lieutenant Governor, Michigan President, Small Business Association of Michigan



"Derek Dickow has the relationships, reputation, and network unlike anyone in this state. I've supported or sponsored his company events because he adds tremendous value to my team. I can't think of another person who will go the extra step to make introductions and follow up better than Derek. He clearly has a passion for helping others, and I consider myself a proud friend and happy client."

## Frank Torre President, Signal Restoration Services

"Derek presented his keynote to my divisional team, and his presentation was full of candor, helpful and timely. Though a seasoned 'connector,' I found his visual tools helpful and they were positive reinforcements for building a stronger network. I would definitely recommend him to groups seeking executive leadership development, those that serve young adults with budding careers, or any competitive business professional seeking relevant professional development opportunities."

## Dichondra R. Johnson

# Former Business Development Manager, Michigan Economic Development Corporation

"Derek's events are second to none, and more importantly, he is one of the most professional, well-connected and energetic business leaders that I know." **Adam Gould** 

# Senior Vice President, Bellwether Enterprise Real Estate Capital, LLC

"Derek Dickow's keynote is a must-see for every professional. From practical tips to new strategies, Derek's presentation is designed for those hoping to succeed at the next level in business. I am thrilled we could bring him to Michigan State University College of Law so our students could learn more about the importance of building and maintaining relationships to enhance their professional growth."

#### Veronica Valentine McNally

# Assistant Dean for Experiential Education, Michigan State University College of Law

"We asked Derek to speak at our C-Series event, which is an event we put on for our clients as a way to add value. The value Derek added today— teaching people about networking — was unbelievable. I'm personally not a comfortable networker, and after listening to Derek, I feel so much better about it. I would recommend his keynote to everyone because we all have the need to meet people, grow our business, and really just make connections. What Derek presents is fantastic. Everyone can use it." **Andy Gutman President, Farbman Group** 



"Derek Dickow empowers people. He was able to craft a message for our emerging student leaders that combined his body of expertise with their immediate needs. His delivery was spot on. By combining quotes, sharing his experiences, and an informal but focused presentation, he demonstrated his command of sales and of connecting with people and gave his audience useful take-aways. True learning took place. Our students left feeling excited and motivated to apply what they learned."

## Marie VanBuskirk Coordinator, Emerging Leadership Program, Oakland University

"Derek is a power networker and seeks to show others the secrets to productive networking and relationship building. His delivery is effective, his advice is valuable, and he is warm, empathetic and sincere. I highly recommend Derek for public speaking, training and as a go-to person to find valuable new business connections."

## Jennette Smith Kotila Chief Marketing Officer, MCCI

"In my role, I have seen many speakers, and Derek was the most charismatic I have ever seen. He is a passionate speaker; his energy is electrifying! He engages the audience with valuable lessons that can be applied immediately. Derek took the time to network with the audience before and after the presentation, providing in-depth and meaningful connections."

## Amanda Fylan

#### Former Assistant Director of Alumni Relations, Oakland University

"Derek is a master speaker and has a unique talent of being able to 'own the room' with his charisma, confidence and professionalism. What really sets him apart from others is that he doesn't just sell you motivation and inspiration but actually gives you the practical "how-to" advice that you are really after. Derek is also a master connector with the uncanny ability to perceive what your needs may be and find a way to connect you with someone who may need your services. I think any individual or organization (in any industry) would find tremendous value in hiring Derek." **Ziyad Hermiz** 

#### Attorney, Varnum Law

"Spectacular content as always – Derek has done it again!" Ron Henry Senior Vice President, Sachse Construction